

Company Profile

It's a long way to the top,
we'll take you there!

Company



Community



Solutions



Technology



PCS was born in 1992 in a basement, with the concept of leveraging technology to bring innovation and automation to the investment world. We were set on changing the investment world with new solutions and values, and becoming a company that delivers what we promise to our customers. We do not think of greatness as selling a lot of products but as having a team philosophy and accountability towards our customers. We believe excellence is a way of thinking and we strive to ensure that our customers are getting the best we can offer on a day to day basis.

As innovation and technological advancement are inextricably linked with the very essence of the investment sector, we are committed to helping our clients automate their operations and generate long-term growth. We believe in focus and specialization. Each of our professionals share our passion and pride to be part of this mission.

Through hard work and dedication, we strive to become a leading regional FinTech company. Our commitment is to be the best, most flexible and reliable partner, with the capability to adapt to changing market demands. These elements are the key to PCS's success.

Thank you,

George Xenofos
Founder and CEO

*“excellence is a way
of thinking”*



The Company

PCS SA is a leading software company providing advanced solutions for financial institutions. Combining unmatched experience in the financial sector and specialized skills in technology, PCS works at the intersection of business and technology to help customers improve their operations and gain a competitive advantage.



Vision

To build a regional market leading FinTech company that transforms the investment world.



Mission

To provide the investment industry with innovative software and services to digitize the operations of our customers.

Values

7 Innovation

7 Excellence

7 Flexibility

7 Integrity

7 Teamwork

7 Accountability



1990
1995
2000
2005

Company Foundation

The adventure begins!

Partnership with Oracle

PCS becomes one of the first local Oracle certified software vendors.

First Contract Signed

PCS signs a contract with ALPHA MFMC, member of Alpha Bank Group.

Barclays Bank Custody

PCS signs a contract with Barclays Bank Greece for the procurement of the PCS Custody Platform.

Leading the Greek Market

PCS becomes the leading vendor in the local mutual fund market.

Cyprus Follows

PCS signs numerous contracts for the procurement of PCS Fund Administration and Distribution of Funds platform.

EFG (MFMC) Luxembourg

PCS signs the first contract for the procurement of PCS Fund Administration and Distribution of Funds platform in Luxembourg.

Expanding in SE Europe

PCS signs a global frame agreement with EFG group for the procurement of PCS Custody in SEE.



2005 | 2010 | 2015 | 2020

Covering the Distribution of Funds in Poland

EFG Polbank assigns to PCS the procurement of PCS Distribution of Funds platform.

Oracle Openworld Excellence Awards

PCS Wealth Management wins the International Oracle Fusion Middleware Innovation Excellence Award for Oracle ADF in Oracle OpenWorld in San Francisco.

PCS Custody in Kenya

Two major banks in Kenya, Equity Bank and Cooperative Bank, select PCS Custody Platform.

Oracle Exadata & Exalogic Optimised

PCS Wealth Management achieves Oracle Exadata Optimized and Oracle Exalogic Optimized status through OPN.

Expanding in Malta

PCS signs a contract with Zarattini International

One of the Best Workplaces in Europe

PCS ranked as 11th Best Workplace in the category of Europe's 20 Best under 50 Employees.

PCS launches Treasury Platform

PCS Treasury Platform goes live at Co-operative Bank of Kenya.

PCS Launches Group Pension Platform

PCS Group Pension Platform goes live in Groupama Greece

ISO 9001:2015

PCS receives the ISO 9001:2015 certification



PCS's support currently spans in 10 countries. We have successfully addressed issues including local language, interfaces with local banking systems, regulatory reporting and headquarters reporting and, in some sites, the full IT infrastructure in terms of hardware, software and networking.



- └ Luxembourg
- └ Cyprus
- └ Greece
- └ Malta
- └ Bulgaria
- └ Kenya
- └ Poland
- └ Romania
- └ Serbia
- └ Turkey



20 Billion

Assets under management



1500

Active users supported



Zero

Days of downtime



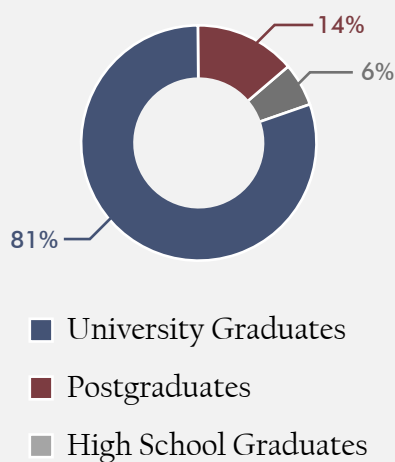
PCS leverages the latest technology to develop and deliver state-of-art financial solutions. To this end, PCS employs and retains highly skilled employees, passionate experts in banking and technology. PCS, true to its people-oriented philosophy, supports, encourages and actively rewards the advancement of its employees, contributing to the development of their skills and talent, while actualizing the conditions for taking up and achieving higher goals.

PCS was recognized as one of the “Best Workplaces in Europe” in 2017, in the category of the 20 Best under 50 Employees Workplaces by Great Place to Work®. The Best Workplaces in Europe list recognizes organizations in the region that are dedicated to sustaining high-trust cultures for their employees.

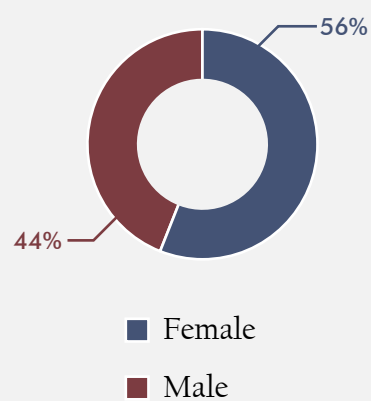


PCS has ranked highly on the national Best Workplaces Lists in Greece for four consecutive years: PCS ranked 1st as one of the best workplaces in Greece in the category of the companies with 20-49 employees in 2016. PCS was also recognized as a great workplace in 2018, 2017 and 2015.

Education



Gender



PCS is committed to putting in place policies, procedures and practices to promote and foster corporate social responsibility. For us, corporate social responsibility equates to actions that dynamically support and advance our contribution in society and the environment.



Blood Bank



Hardware Donation



Supplies Recycling

PCS provides support for important social activities and initiatives and the utilisation of best social practices is always our primary goal in every step. We support the future generation of innovators through student work placement programs and by granting second-hand hardware and office equipment to primary and secondary schools. We promote the spirit of volunteerism and social contribution by organising activities such as our own blood bank and by supporting social initiatives as collecting basic commodities for destitute people and providing financial support to agencies and foundations. Additionally, we aim to support local community sport teams and young athletes through donations and sponsorships.

Last but not least, we continually evaluate and improve our environmental performance. In our efforts to help alleviate our environmental footprint, we have implemented several environmental schemes (paper and battery recycling, electronic equipment and fluorescent light recycling, toner recycling and reduced paper use via Managed Point Services, reduced water and electricity consumption).



Funds Distribution



250+

Local Mutual
Funds Managed



5 Countries

Distributing
funds through PCS



1000+

Third Party
SICAV

The platform features a back-office module that caters fully for the administration of Unit Holders of different type of funds (SICAV, plain vanilla, AIF's, own or third party funds), their daily transactions (subscription, redemptions, transfers, switches), back office processes (like units calculation, amount payable, dividend payments), corporate actions, a full range of real time information (like current position, client's statement, realized or unrealized profit or loss) etc.

The solution is linked online with a B2B web platform that supports the promotion of funds through alternative distribution channels (like a network of branches, transfer agents); it provides a complete customer support service for the end-customer fully integrated with both the back office system as well as a payment system (i.e. the Bank's core banking system for real time debits & credits).



Wealth Management

An award winning, fully-integrated software solution that consolidates customer portfolio management, financial planning, trading and order management, asset allocation reporting and other tools.



625 Portfolios/sec



1300 Portfolios
Evaluated Daily



25 Years of Business
Know-How

A market leading solution that enables Asset Managers, Fund Management companies, Private Bankers and/or Investment Companies to adopt best practices by addressing successfully all market needs, answering regulatory requirements.

The solution captures and automates the wealth management business processes allowing service providers to allocate enough time and effort into customer service and investment strategies, under Advisory or Execution-Only Services.

- ▮ Investment Strategy
- ▮ Portfolio Benchmarking
- ▮ Risk Metrics
- ▮ Multiple portfolios
- ▮ Daily AuM Calculation
- ▮ Performance
- ▮ Cash flow projection
- ▮ Client Statements
- ▮ Wide range of investment instruments



Custody

PCS Custody constitutes one of the leading complete & robust solutions in the Custodian Services sector with active installations in several countries like Greece, Romania, Bulgaria, Cyprus and Kenya.



400k Portfolios



12 CSD's & Central Banks Supported



6000 Daily equity orders transferred online in the Kenyan Market

The system enables the management & safekeeping of investment products such as equities, bonds, treasury bills, commercial papers, mutual fund units, etc., thus monitoring the full lifecycle of both local and global settlements, pushing the relative cash entries to the core banking system.

The solution has built-in procedures to receive and dispatch SWIFT messages related to settlements, corporate actions and statements as well as position reconciliation at omnibus and end beneficiary level.

- ▮ Regulatory Reporting
- ▮ Custody Portal over the web
- ▮ Global custodian services
- ▮ Multi-currency, Multi-lingual
- ▮ Automatic settlement Procedure
- ▮ Automatic cash flows
- ▮ SWIFT ready
- ▮ STP procedure
- ▮ Custody Fees
- ▮ Corporate actions



Fund Management



44.572

Man-Days
Invested



UCITS



RAIIFs



SICAVs



ETFs



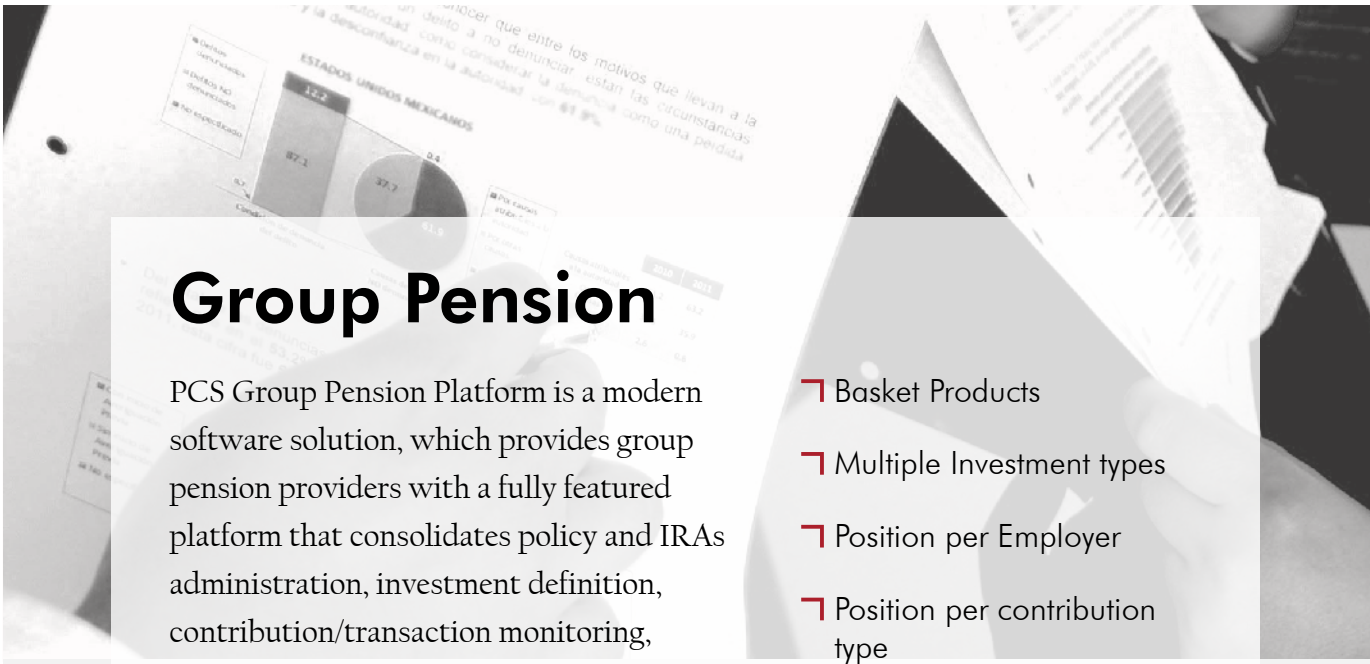
250

Funds Evaluated
Daily

PCS Fund Management is a complete, fully integrated software platform that streamlines the daily business processes and requirements of a fund management company or administration institutions, driving operational costs to a minimum and alleviating risk, cost and service effort in a complex and highly regulated global investment environment.

- 7 Full and robust fund administration
- 7 Multi-currency, multi lingual, multi-locale
- 7 Multiple instruments of all asset classes
- 7 Advanced security, Full Audit Trail & Logging
- 7 Daily portfolio evaluation, Net Asset Value (NAV) and Unit Price calculation
- 7 Access online any historic data
- 7 Flexibility to local customizations due to market or regulatory requirements
- 7 UCITS compliance including regulatory reporting
- 7 Real time online integration to third-party platforms
- 7 Automated end-of-day operations





Group Pension

PCS Group Pension Platform is a modern software solution, which provides group pension providers with a fully featured platform that consolidates policy and IRAs administration, investment definition, contribution/transaction monitoring, reporting and other tools.

- ▮ Basket Products
- ▮ Multiple Investment types
- ▮ Position per Employer
- ▮ Position per contribution type

The solution is built upon the latest web technologies and ensures best practices covering all functional expectations, meeting local regulatory requirements and minimizing operational risk and costs by automating tedious processes.

IRA Management

- ▮ Policy Issuing
- ▮ Receipt Issuing
- ▮ Tax Calculator
- ▮ Payment of benefits
- ▮ Rebalancing Calculator
- ▮ Interest Calculator
- ▮ Amendment Issuing
- ▮ Fees Calculator

Contributions

- ▮ Regular
- ▮ Employee
- ▮ Percentage of Salary
- ▮ Employer
- ▮ Ad-hoc
- ▮ User-defined Amounts



Brokerage

ERP Securities is an innovative solution that fully covers the complete cycle of all back office operations of Brokerage firms or related financial institutions, enabling the provision of qualitative and competitive services to their customers.

- 7 Post trading system
- 7 Clearing & Settlement
- 7 Portfolio Evaluations
- 7 Corporate Actions
- 7 Accounting System

The ERP Securities platform combines back office brokerage operations related to clients & investors, detailed portfolio holding analysis, post trading support of a wide range of securities (from bonds and stocks to derivatives and OTC products), trade and margin accounts etc.

The Brokerage system is fully integrated with a General Ledger system where all transactions are automatically booked on an accounting level.

- 7 Customer and Investor Accounts
- 7 Investment Instruments
- 7 Stock Exchanges
- 7 Central Depositories
- 7 Trade Confirmation
- 7 Clearing Agents
- 7 Cash Transactions
- 7 Portfolio Margin
- 7 Short-term Margin
- 7 Portfolios Under Custody



The technical knowledge of PCS in the development of applications, derives from the technical knowledge and experience of its executive staff, as well as the continuous development of their skill through internal and external education programs. Our highly specialized Software Engineering team is characterised by its drive to constantly adapt to new technologies and standards, and has managed to have the ability to monitor all technological progress by participating in conferences and forums.



PCS won the 2012 Oracle Fusion Middleware Innovation Award, in the category “Fusion Development and Application Development Framework”



PCS was selected as a finalist for the PCS Wealth Management Platform within the Vertical Solution of the Year category.

PCS always selects “open” technologies that are widely accepted in the field of IT, so as to offer value to the customer via an end user solution based on peak technologies that offer continuous progress, reliable technical support and significant flexibility, through various technology choices, aiming at the economies of scale.

Strategically, PCS, as an Oracle Business Partner for more than 20 years, offers solutions based on Oracle platforms and tools.





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